



MPHB CAPITAL BERHAD
(1010253 - W)
(Incorporated in Malaysia)

INTERIM FINANCIAL STATEMENTS
FOR THE QUARTER ENDED 30 SEPTEMBER 2018

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

| | 3 months ended | | 9 months ended | |
|--|----------------|---------------|----------------|---------------|
| | 30.09.2018 | 30.09.2017 | 30.09.2018 | 30.09.2017 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| | Unaudited | Unaudited | Unaudited | Unaudited |
| Revenue | 118,430 | 121,736 | 345,987 | 356,044 |
| Cost of sales | (62,185) | (75,344) | (226,774) | (222,597) |
| Gross profit | 56,245 | 46,392 | 119,213 | 133,447 |
| Other income | 25,899 | 28,242 | 92,298 | 85,019 |
| Administrative expenses | (15,106) | (14,097) | (49,377) | (46,598) |
| Other expenses | (42,428) | (29,282) | (130,411) | (106,389) |
| Operating profit | 24,610 | 31,255 | 31,723 | 65,479 |
| Finance costs | (46) | (384) | (594) | (500) |
| Profit before tax | 24,564 | 30,871 | 31,129 | 64,979 |
| Income tax expense | (6,487) | (6,731) | (8,798) | (11,635) |
| Profit for the period | 18,077 | 24,140 | 22,331 | 53,344 |
| Profit attributable to: | | | | |
| Owners of the Company | 6,607 | 16,306 | 11,356 | 34,809 |
| Non-controlling interests | 11,470 | 7,834 | 10,975 | 18,535 |
| | 18,077 | 24,140 | 22,331 | 53,344 |
| Earnings per share attributable to owners of the Company (sen per share): | 0.92 | 2.28 | 1.59 | 4.87 |
| Profit for the period | 18,077 | 24,140 | 22,331 | 53,344 |
| Items that are or may be reclassified subsequently to profit or loss: | | | | |
| Net gain arising during the period | - | 6,251 | - | 13,824 |
| Net realised gain transferred to profit or loss | - | (1,650) | - | (9,141) |
| | - | 4,601 | - | 4,683 |
| Tax effects | - | (1,237) | - | (1,849) |
| Total other comprehensive gain for the period | - | 3,364 | - | 2,834 |
| Total comprehensive income for the period | 18,077 | 27,504 | 22,331 | 56,178 |
| Total comprehensive income attributable to: | | | | |
| Owners of the Company | 6,607 | 18,022 | 11,356 | 36,256 |
| Non-controlling interests | 11,470 | 9,482 | 10,975 | 19,922 |
| | 18,077 | 27,504 | 22,331 | 56,178 |

The above condensed consolidated statements of comprehensive income should be read in conjunction with the audited financial statements for the financial year ended 31 December 2017 and the accompanying explanatory notes attached to these interim financial statements.

CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
AS AT 30 SEPTEMBER 2018

| | As at | As at |
|--|-------------------|-------------------|
| | 30.09.2018 | 31.12.2017 |
| | RM'000 | RM'000 |
| | Unaudited | Audited |
| ASSETS | | |
| Non-current assets | | |
| Property, plant and equipment | 72,643 | 75,296 |
| Investment properties | 820,339 | 822,971 |
| Investment securities | 446,356 | 441,556 |
| Intangible assets | 41,117 | 36,549 |
| Receivables | 89,188 | 70,347 |
| Deferred tax assets | 8,391 | 4,842 |
| Tax recoverable | 16,699 | 16,699 |
| | 1,494,733 | 1,468,260 |
| Current assets | | |
| Inventories | 216 | 231 |
| Receivables | 258,694 | 319,557 |
| Reinsurance assets | 392,218 | 366,253 |
| Tax recoverable | 2,144 | 1,588 |
| Investment securities | 353,428 | 328,977 |
| Cash and bank balances | 692,629 | 679,404 |
| | 1,699,329 | 1,696,010 |
| Total assets | 3,194,062 | 3,164,270 |
| EQUITY AND LIABILITIES | | |
| Equity attributable to owners of the Company | | |
| Share capital | 1,011,091 | 1,011,091 |
| Other reserves | (337,292) | (338,547) |
| Merger deficit | (28,464) | (28,464) |
| Retained profits | 710,470 | 704,975 |
| | 1,355,805 | 1,349,055 |
| Non-controlling interests | 257,400 | 249,201 |
| Total equity | 1,613,205 | 1,598,256 |
| Non-current liabilities | | |
| Borrowings | - | 16,000 |
| Put Option | 400,996 | 378,724 |
| Deferred tax liabilities | 10,008 | 10,008 |
| | 411,004 | 404,732 |
| Current liabilities | | |
| Payables | 161,035 | 203,784 |
| Insurance contract liabilities | 1,002,649 | 936,777 |
| Borrowings | 2,700 | 15,000 |
| Tax payable | 3,469 | 5,721 |
| | 1,169,853 | 1,161,282 |
| Total liabilities | 1,580,857 | 1,566,014 |
| Total equity and liabilities | 3,194,062 | 3,164,270 |
| Net assets per share attributable to owners of the Company (RM) | 1.90 | 1.89 |

The above condensed consolidated statements of financial position should be read in conjunction with the audited financial statements for the financial year ended 31 December 2017 and the accompanying explanatory notes attached to these interim financial statements.

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
FOR THE PERIOD ENDED 30 SEPTEMBER 2018

-----Attributable to owners of the Company-----

| | -----Non-distributable----- | | | | Distributable | | Non-controlling interests RM'000 | Total equity RM'000 |
|--|-----------------------------|-------------------------|--------------------------|--------------------------|----------------------------|------------------|-------------------------------------|------------------------|
| | Share capital RM'000 | Share premium RM'000 | Other reserves RM'000 | Merger deficit RM'000 | Retained profits RM'000 | Total RM'000 | | |
| At 1 January 2017 | 715,000 | 296,091 | 38,470 | (28,464) | 623,060 | 1,644,157 | 227,459 | 1,871,616 |
| Effect of implementation of Companies Act, 2016 | 296,091 | (296,091) | - | - | - | - | - | - |
| Profit for the period | - | - | - | - | 34,809 | 34,809 | 18,535 | 53,344 |
| Other comprehensive loss for the period, net of income tax | - | - | 1,447 | - | - | 1,447 | 1,387 | 2,834 |
| Total comprehensive income for the period | - | - | 1,447 | - | 34,809 | 36,256 | 19,922 | 56,178 |
| At 30 September 2017 | 1,011,091 | - | 39,917 | (28,464) | 657,869 | 1,680,413 | 247,381 | 1,927,794 |
| At 1 January 2018 | 1,011,091 | - | (338,547) | (28,464) | 704,975 | 1,349,055 | 249,201 | 1,598,256 |
| Effects of MFRS 9 Financial Instruments adoption: | | | | | | | | |
| (i) Classification and measurement: Unquoted shares held at cost reclassified to FVTPL | - | - | - | - | 3,878 | 3,878 | - | 3,878 |
| (ii) Expected credit losses: Increase in provision for impairment of financial assets | - | - | 1,255 | - | (7,943) | (6,688) | (4,553) | (11,241) |
| Total adjustments | - | - | 1,255 | - | (4,065) | (2,810) | (4,553) | (7,363) |
| At 1 January 2018 (restated) | 1,011,091 | - | (337,292) | (28,464) | 700,910 | 1,346,245 | 244,648 | 1,590,893 |
| Profit for the period | - | - | - | - | 11,356 | 11,356 | 10,975 | 22,331 |
| Total comprehensive profit for the period | - | - | - | - | 11,356 | 11,356 | 10,975 | 22,331 |
| Arising from increase in equity interest in a subsidiary | - | - | - | - | (1,796) | (1,796) | 1,777 | (19) |
| At 30 September 2018 | 1,011,091 | - | (337,292) | (28,464) | 710,470 | 1,355,805 | 257,400 | 1,613,205 |

The above condensed consolidated statements of changes in equity should be read in conjunction with the audited financial statements for the financial year ended 31 December 2017 and the accompanying explanatory notes attached to these interim financial statements.

**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE PERIOD ENDED 30 SEPTEMBER 2018**

| | 9 months ended | |
|--|----------------------|-----------------------|
| | 30.09.2018 | 30.09.2017 |
| | RM'000 | RM'000 |
| OPERATING ACTIVITIES | | |
| Profit before tax | 31,129 | 64,979 |
| Adjustments for: | | |
| Depreciation of property, plant and equipment | 4,616 | 4,569 |
| Depreciation of investment properties | 1,402 | 1,401 |
| Amortisation of premiums | 508 | 76 |
| Amortisation of intangible assets | 1,325 | 818 |
| (Write back)/allowance for impairment of receivables | (1,081) | 1,141 |
| Realised gain on : | | |
| - AFS financial assets | - | (8,554) |
| - Financial assets at FVTPL | (2,640) | (359) |
| Gain on disposal of Investment properties | (6,105) | - |
| Put Option | 22,271 | - |
| Dividend income on quoted shares and unit trusts | (1,646) | (2,484) |
| Interest expense | 594 | 500 |
| Interest income | (46,520) | (47,739) |
| Impairment loss on AFS financial assets | - | 9,600 |
| Gain arising from fair value change in financial assets at FVTPL | (4,866) | (4,497) |
| Operating cash flows before working capital changes | <u>(1,013)</u> | <u>19,451</u> |
| Changes in working capital: | | |
| Inventories | 15 | (14) |
| Receivables | 28,319 | (36,418) |
| Reinsurance assets | (25,965) | 8,394 |
| Insurance contract liabilities | 65,872 | 15,521 |
| Payables | (42,757) | (30,583) |
| Cash flows generated from/(used in) operations | <u>24,471</u> | <u>(23,649)</u> |
| Income tax paid | (11,606) | (30,087) |
| Net cash flows generated from/(used in) operating activities | <u>12,865</u> | <u>(53,736)</u> |
| INVESTING ACTIVITIES | | |
| Proceeds from disposal of : | | |
| - property, plant and equipment | 1 | - |
| - investment securities | 220,097 | 175,214 |
| - investment properties | 7,498 | - |
| Purchase of : | | |
| - intangible assets | (5,893) | (554) |
| - property, plant and equipment | (1,964) | (2,609) |
| - investment property | (163) | (4,327) |
| - investment securities | (238,473) | (171,192) |
| - additional shares in subsidiary | (19) | - |
| Net dividend received from quoted shares and unit trusts | 1,646 | 2,484 |
| Interest received | 46,515 | 43,415 |
| Interest paid | (585) | (390) |
| Net cash flows generated from investing activities | <u>28,660</u> | <u>42,041</u> |
| FINANCING ACTIVITIES | | |
| Net repayment of borrowings | (28,300) | (4,997) |
| Drawdown of term loan | - | 31,000 |
| Net movement in fixed deposits with licensed bank | (136,266) | 166,357 |
| Net cash flows (used in)/generated from financing activities | <u>(164,566)</u> | <u>192,360</u> |
| NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS | <u>(123,041)</u> | <u>180,665</u> |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | <u>195,695</u> | <u>125,918</u> |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | <u>72,654</u> | <u>306,583</u> |
| Cash and cash equivalents consist of : | | |
| Deposits, cash and bank balances | 692,629 | 630,885 |
| Fixed deposits with licensed bank with maturity period of more than 3 months | (619,975) | (324,302) |
| | <u>72,654</u> | <u>306,583</u> |

The above condensed consolidated statements of cash flows should be read in conjunction with the audited financial statements for the financial year ended 31 December 2017 and the accompanying explanatory notes attached to these interim financial statements.

A EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARDS (“MFRS”) 134

A1 Basis of Preparation

The interim financial statements are unaudited and have been prepared in accordance with the requirements of MFRS 134: Interim Financial Reporting issued by the Malaysian Accounting Standards Board (“MASB”) and Chapter 9 paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad (“Bursa Securities”) and the requirements of the Companies Act, 2016 in Malaysia, where applicable.

The condensed consolidated interim financial statements have also been prepared on a historical cost basis, except for those financial instruments which have been measured at their fair values and insurance liabilities which have been measured in accordance with the valuation methods specified in the Risk-Based Capital Framework for insurers issued by Bank Negara Malaysia (“BNM”).

The unaudited interim financial statements should be read in conjunction with the audited financial statements for the financial year ended 31 December 2017. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2017.

A2 Significant Accounting Policies

The accounting policies adopted in the preparation of the unaudited interim financial statements are consistent with those adopted in the preparation of the Group’s audited financial statements for the financial year ended 31 December 2017, except for the following:

A2.1 Standards, Amendments and Annual Improvements to Standards effective for the financial years beginning on or after 1 January 2018

| Description | Effective for periods beginning on or after |
|---|--|
| MFRS 1 First-time Adoption of Malaysian Financial Reporting Standards – Amendments to MFRS 1 (Annual Improvement to MFRS 2014 - 2016 Cycle) | 1 January 2018 |
| MFRS 2 Share-based Payment - Classification and Measurement of Share Based Payment Transactions (Amendments to MFRS 2) | 1 January 2018 |
| MFRS 4, Insurance Contracts – Applying MFRS 9 Financial Instruments with MFRS 4 Insurance Contracts (Amendments to MFRS 4) | 1 January 2018 |
| MFRS 9 Financial Instruments (IFRS 9 as issued by IASB in July 2014) | 1 January 2018 |
| MFRS 15 Revenue from Contracts with Customers | 1 January 2018 |
| MFRS 128 Investments in Associates and Joint Ventures - Amendments to MFRS 128 (Annual Improvements to MFRS Standards 2014–2016 Cycle) | 1 January 2018 |
| MFRS 140 Investment Property - Transfers of Investment Property (Amendments to MFRS 140) | 1 January 2018 |
| IC Interpretation 22 Foreign Currency Transactions and Advance Consideration | 1 January 2018 |
| MFRS 3 Business Combinations - Amendments to MFRS 3 (Annual Improvements to MFRS Standards 2015–2017 Cycle) | 1 January 2019 |
| MFRS 9 Financial Instruments - Prepayment Features with Negative Compensation (Amendments to MFRS 9) | 1 January 2019 |
| MFRS 11 Joint Arrangements - Amendments to MFRS 11 (Annual Improvements to MFRS Standards 2015–2017 Cycle) | 1 January 2019 |
| MFRS 16 Leases | 1 January 2019 |
| MFRS 112 Income Taxes - Amendments to MFRS 112 (Annual Improvements to MFRS Standards 2015–2017 Cycle) | 1 January 2019 |
| MFRS 119 Employee Benefit – Amendment to MFRS 119 (Plan Amendment, Curtailment or Settlement) | 1 January 2019 |
| MFRS 123 Borrowing Costs - Amendments to MFRS 123 (Annual Improvements to MFRS Standards 2015–2017 Cycle) | 1 January 2019 |
| MFRS 128 Investments in Associates and Joint Ventures - Long-term Interests in Associates and Joint Ventures (Amendments to MFRS 128) | 1 January 2019 |

A2 Significant Accounting Policies (cont'd.)

A2.1 Standards, Amendments and Annual Improvements to Standards effective for the financial years beginning on or after 1 January 2018 (cont'd.)

| Description | Effective for periods beginning on or after |
|--|---|
| IC Interpretation 23 Uncertainty over Income Tax Treatments | 1 January 2019 |
| MFRS 17 Insurance Contracts | 1 January 2021 |
| Amendments to MFRS 10 Consolidated Financial Statements and MFRS 128 Investments in Associates and Joint Ventures - <i>Sale or contribution of Assets between an Investor and its Associate or Joint Venture</i> | Deferred |

The initial adoption of the above standards when they become effective are expected to have no material impact to the financial statements except as described below:

MFRS 15 Revenue from Contracts with Customers

MFRS 15 establishes a five-step model that will apply to recognition of revenue arising from contracts with customers. MFRS 15 will supersede the current revenue recognition guidelines including MFRS 118 Revenue, MFRS 111 Construction Contracts and the related interpretations.

Under MFRS 15, an entity recognizes revenue when (or as) a performance obligation is satisfied, i.e. when "control" of the goods or services underlying the particular performance obligation is transferred to the customer.

MFRS 15 is effective for annual periods beginning on or after 1 January 2018 with either a full or modified retrospective application.

MFRS 9 Financial Instruments

The adoption of this Standard resulted in changes in accounting policies and adjustments to the financial statements. The accounting policies that relate to the recognition, classification, measurement and derecognition of financial instruments and impairment of financial assets are amended to comply with the provisions of this Standard, while the hedge accounting requirements under this Standard are not relevant to the Group. In accordance with the transition requirements of this Standard, comparatives are not restated and the financial impact of the adoption of this Standard is recognised in retained earnings as at 1 January 2018.

i. Changes in accounting policies

Financial assets

The Group classifies its financial assets into the following measurement categories:

- Those to be measured at amortised cost; and
- Those to be measured subsequently at fair value through profit or loss.

The classification above depends on the Group's business model for managing the financial assets and the terms of contractual cash flows. The following summarises the key changes:

- The Available-For-Sale ("AFS") and loans and receivables financial asset categories were removed.
- A new financial asset category measured at amortised cost was introduced. This applies to financial asset with contractual cash flow characteristics that are solely payments of principal and interest and held in a business model whose objective is achieved by collecting contractual cash flows only.

Financial liabilities

There is no impact on the classification and measurement of the Group's financial liabilities.

A2 Significant Accounting Policies (cont'd.)

MFRS 9 Financial Instruments (cont'd.)

i. Changes in accounting policies (cont'd.)

Impairment of financial assets

MFRS 9 *Financial Instruments* requires impairment assessments to be based on an Expected Credit Loss ("ECL") model. The key changes in the Group's accounting policies in relation to impairment of financial assets are as follows:

a. Unquoted bonds and cash and bank balances

The amount of ECL is measured as the probability-weighted present value of all cash shortfalls over the expected life of the financial asset discounted at its original effective interest rate. The cash shortfall is the difference between all contractual cash flows that are due to the Group and all the cash flows that the Group expects to receive.

At each reporting date, the Group assesses whether there is a significant increase in credit risk for unquoted bonds and cash and bank balances since initial recognition by comparing the risk of default on these financial assets as at the reporting date with the risk of default as at the date of initial recognition. The Group considers external credit rating and other supportive information to assess deterioration in credit quality of these financial assets.

b. Trade and other receivables which are financial assets

The Group applies the simplified approach prescribed by MFRS 9 *Financial Instruments*, which requires expected lifetime losses to be recognised from initial recognition of the trade and other receivables which are financial assets.

ii. Classification and measurement of financial instruments

The following table summarises the reclassification and measurement of the Group's financial assets as at 1 January 2018:

| | Note | Measurement category | | Carrying amount as at 1 January 2018 | |
|---|------|------------------------|-----------------|---|-----------------|
| | | Original (MFRS 139) | New (MFRS 9) | Original (MFRS 139) | New (MFRS 9) |
| Financial assets: | | | | | |
| Investments securities | | | | | |
| - Quoted shares | (1) | AFS | FVTPL | 424,997 | 424,997 |
| - Unquoted bonds | (1) | AFS | FVTPL | 345,536 | 349,414 |
| Trade receivables | (2) | Loans and receivables | Amortised cost | 181,247 | 170,696 |
| Other receivables which are financial assets | (2) | Loans and receivables | Amortised cost | 208,657 | 204,419 |
| Cash and bank balances of the Group | (2) | Loans and receivables | Amortised cost | 679,404 | 679,404 |

A2 Significant Accounting Policies (cont'd.)

MFRS 9 Financial Instruments (cont'd.)

ii. Classification and measurement of financial instruments (cont'd.)

- (1) The Group has elected to present through profit and loss the changes in the fair value of its quoted shares previously classified as AFS. For debt instruments, unquoted bonds that have previously been classified as AFS are now reclassified to FVTPL. The Group's business model for unquoted bonds is achieved both by collecting contractual cash flows and selling of these assets. The contractual cash flows of these investments are solely principal and interest.
- (2) Trade receivables, other receivables and cash and bank balances which are financial assets. The Group intends to collect contractual cash flows and these cash flows consist solely of payments of principal and interest on the principal amount outstanding.

Classification of the Group's financial liabilities remained unchanged. Financial liabilities consisting of trade payables, and other payables which are financial liabilities, continue to be measured at amortised cost.

The following table is a reconciliation of the carrying amount of the Group's statement of financial position from MFRS 139 *Financial Instruments: Recognition and Measurement* to MFRS 9 *Financial Instruments* as at 1 January 2018:

| | Original (MFRS 139) | | | New (MFRS 9) |
|---------------------------------------|---|----------------------------|-------------------------|---|
| | Carrying amount as at 31 December 2017 RM'000 | Reclassification RM'000 | Remeasurement RM'000 | Carrying amount as at 1 January 2018 RM'000 |
| Investment securities - AFS | 441,556 | (441,556) | - | - |
| Investment securities - FVTPL | 328,977 | 441,556 | 3,878 | 774,411 |
| Deferred tax assets | | | | |
| Opening balance | 4,842 | | | 4,842 |
| Increase in allowance for impairment* | - | - | 3,549 | 3,549 |
| Total deferred tax assets | 4,842 | - | 3,549 | 8,391 |
| Receivables: | | | | |
| Opening balance | 416,237 | - | (14,790) | 401,447 |
| Increase in allowance for impairment* | (26,332) | - | - | (26,332) |
| Total receivables | 389,905 | - | (14,790) | 375,115 |
| Retained earnings: | | | | |
| Opening balance | 704,975 | - | - | 704,975 |
| Increase in loss allowance for: | | | | |
| - unquoted shares at FVTPL** | - | - | 3,878 | 3,878 |
| - trade receivables* | - | - | (7,943) | (7,943) |
| Total retained earnings | 704,975 | - | (4,065) | 700,910 |
| AFS reserve | | | | |
| Opening balance | (1,726) | - | 1,255 | (471) |
| Total AFS reserve | (1,726) | - | 1,255 | (471) |
| Non-controlling interests: | | | | |
| Opening balance | 249,201 | - | (4,553) | 244,648 |
| Total non-controlling interest | 249,201 | - | (4,553) | 244,648 |

* The Group applies the simplified approach in providing for ECL.

* No known significant credit risk for unquoted bonds at FVTPL.

MFRS 16 Leases

MFRS 16 replaces MFRS 117. MFRS 16 introduces a single accounting model for lessee accounting where leases will no longer be classified between finance and operating leases. All material leases will be recorded in the balance sheet as assets and liabilities. Lessor accounting however, will continue to be classified as finance and operating leases separately.

MFRS 16 is effective for annual periods beginning on or after 1 January 2019, where early adoption is permitted provided MFRS 15 is applied concurrently.

IC Interpretation 23 Uncertainty over Income Tax Treatments

The interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of MFRS 112 and does not apply to taxes or levies outside the scope of MFRS 112, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments.

The interpretation specifically addresses the following:

- whether an entity considers uncertain tax treatments separately;
- the assumptions an entity makes about the estimation of tax treatments by taxation authorities;
- how an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates; and
- how an entity considers changes in facts and circumstances.

MFRS 17 Insurance Contracts

MFRS 17 will replace MFRS 4 Insurance Contracts. MFRS 17 applies to all types of insurance contracts (i.e. life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. The overall objective of MFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in MFRS 4, which are largely based on grandfathering previous local accounting policies, MFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of MFRS 17 is the general model, supplemented by;

- A specific adaptation for contracts with direct participation features (the variable fee approach); and
- A simplified approach (the premium allocation approach) mainly for short-duration contracts.

MFRS 17 is effective for reporting periods beginning on or after 1 January 2021, with comparative figures required. Early application is permitted, provided the entity also applies MFRS 9 and MFRS 15 on or before the date it first applies MFRS 17. This standard is only applicable to the insurance subsidiary.

A3 Seasonal or Cyclical Factors

The performance of the Group is not affected by any seasonal or cyclical factors but is generally dependent on the prevailing economic environment.

A4 Segmental Information

| | 3 months ended | | 9 months ended | |
|------------------------------|----------------|----------------|----------------|----------------|
| | 30.09.2018 | 30.09.2017 | 30.09.2018 | 30.09.2017 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| Segmental Revenue | | | | |
| Insurance | 106,782 | 108,736 | 310,503 | 320,255 |
| Credit | 2,475 | 2,661 | 10,002 | 7,635 |
| Investments | 9,173 | 10,339 | 25,482 | 28,154 |
| Total | 118,430 | 121,736 | 345,987 | 356,044 |
| Segmental Results | | | | |
| Insurance | 29,483 | 20,075 | 29,132 | 47,264 |
| Credit | (5,026) | 11,194 | (2,896) | 20,730 |
| Investments | 107 | (398) | 4,893 | (3,015) |
| | 24,564 | 30,871 | 31,129 | 64,979 |
| Income tax expense | (6,487) | (6,731) | (8,798) | (11,635) |
| Profit for the period | 18,077 | 24,140 | 22,331 | 53,344 |

Assets and Liabilities as at 30 September 2018

| | Assets | Liabilities |
|--------------|------------------|------------------|
| | RM'000 | RM'000 |
| Insurance | 1,730,652 | 1,144,012 |
| Credit | 566,050 | 403,936 |
| Investments | 897,360 | 32,909 |
| Total | 3,194,062 | 1,580,857 |

Assets and Liabilities as at 31 December 2017

| | Assets | Liabilities |
|--------------|------------------|------------------|
| | RM'000 | RM'000 |
| Insurance | 1,690,049 | 1,119,237 |
| Credit | 547,719 | 382,012 |
| Investments | 926,502 | 64,765 |
| Total | 3,164,270 | 1,566,014 |

A5 Accounting Estimates

There were no changes in estimates that have had any material effect during the period ended 30 September 2018.

A6 Dividends Paid

No dividend was paid during the quarter under review.

A7 Changes in Debt and Equity Securities

There were no issuances, cancellations, repurchases and repayments of debt and equity securities during the current quarter and period ended 30 September 2018.

A8 Financial Instruments**(i) Classification**

The following table analyses the financial assets and liabilities of the Group in the condensed consolidated statements of financial position by the classes and categories of financial instruments to which they are assigned, and therefore by the measurement basis.

| | As at 30.09.2018 RM'000 | As at 31.12.2017 RM'000 |
|---|-------------------------------|-------------------------------|
| FVTPL financial assets/liabilities | | |
| Assets | | |
| Property, plant and equipment | 72,643 | 75,296 |
| Investment properties | 820,339 | 822,971 |
| Intangible assets | 41,117 | 36,549 |
| Deferred tax assets | 8,391 | 4,842 |
| Inventories | 216 | 231 |
| Receivables | 347,882 | 389,904 |
| Reinsurance assets | 392,218 | 366,253 |
| Investment securities | 799,784 | 770,533 |
| Tax recoverable | 18,843 | 18,287 |
| Cash and bank balances | 692,629 | 679,404 |
| | 3,194,062 | 3,164,270 |
| Liabilities | | |
| Payables | 161,035 | 203,784 |
| Put Option | 400,996 | 378,724 |
| Insurance contract liabilities | 1,002,649 | 936,777 |
| Borrowings | 2,700 | 31,000 |
| Tax payable | 3,469 | 5,721 |
| Deferred tax liabilities | 10,008 | 10,008 |
| | 1,580,857 | 1,566,014 |

(ii) Fair Values

The table hereinafter analyses those financial instruments carried at fair value by their valuation methods and non-financial assets which are carried at cost in the statements of financial position, of which their fair value are disclosed. The different levels have been defined as follows:

Level 1: Quoted prices (unadjusted) of identical assets in active markets

Level 2: Inputs other than at quoted prices included within Level 1 that are observable for the assets, either directly (prices) or indirectly (derived from prices)

Level 3: Inputs for the assets that are not based on observable market data .

As at 30 September 2018, the Group held the following financial assets that are measured at fair value.

| | Level 1 RM'000 | Level 2 RM'000 | Level 3 RM'000 | Total RM'000 |
|----------------------------------|-------------------|-------------------|-------------------|-----------------|
| Financial assets at FVTPL | | | | |
| Quoted shares | 438,517 | - | - | 438,517 |
| Unquoted bonds/shares | - | 356,982 | 4,285 | 361,267 |
| | 438,517 | 356,982 | 4,285 | 799,784 |

A9 Related Party Disclosures

| | 3 months ended | | 9 months ended | |
|-------------------------------------|----------------|------------|----------------|------------|
| | 30.09.2018 | 30.09.2017 | 30.09.2018 | 30.09.2017 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| Affiliated companies | | | | |
| Gross insurance premium receivables | 319 | 174 | 1,803 | 2,245 |
| Management fee receivable | 128 | 110 | 478 | 511 |
| Insurance commission payable | (48) | (27) | (222) | (236) |
| Claims paid | (65) | (250) | (260) | (503) |
| Professional fees paid | (11) | (6) | (28) | (26) |
| IT management fee payable | (20) | (20) | (59) | (59) |
| Dividend received | 598 | 598 | 2,193 | 984 |

The above transactions are entered into in the normal course of business based on negotiated and mutually agreed terms.

Affiliated companies during the financial quarter refer to the following:

- Ganda Pesona Sdn. Bhd., incorporated in Malaysia, which is a company in which a Director has a substantial financial interest.
- MWE Properties Sdn. Bhd., incorporated in Malaysia, which is a company in which a Director has a substantial financial interest.
- Metra Management Sdn. Bhd., incorporated in Malaysia, which is a company in which a Director has a substantial financial interest.
- Magnum Berhad, incorporated in Malaysia, which is a company in which a Director has a substantial financial interest.
- Ace Management Sdn. Bhd., incorporated in Malaysia, which is a company in which a Director has a substantial financial interest.

A10 Contingent Liabilities

As at 22 November 2018, the Board is not aware of any material contingent liabilities which have become enforceable or are likely to become enforceable which will affect the ability of the Company or any of its subsidiaries to meet its obligations as and when they fall due.

A11 Events after the interim period

There was no material event subsequent to the end of the current quarter ended 30 September 2018.

A12 Capital Commitments

Capital commitments for the purchase of property, plant and equipment not provided for in the condensed consolidated interim statements as at the end of the financial periods were as follows:

| | As at 30.09.2018 RM'000 | As at 31.12.2017 RM'000 |
|--------------------------------------|--|--|
| Approved and contracted for : | | |
| Computer software and hardware | 1,172 | 1,071 |
| Property, plant and equipment | 76 | 80 |
| Total | 1,248 | 1,151 |

A13 Operating Lease Arrangements

(i) The Group as lessee

The future aggregate minimum lease payments payable under operating leases contracted as at 30 September 2018 and 31 December 2018 but not recognised as liabilities are as follows:

| | As at 30.09.2018 RM'000 | As at 31.12.2017 RM'000 |
|--|--|--|
| Not later than 1 year | 1,588 | 3,293 |
| Later than 1 year and not later than 5 years | 894 | 1,334 |
| Total future minimum lease payments | 2,482 | 4,627 |

(ii) The Group as lessor

The future aggregate minimum lease payments receivable under operating leases contracted for as at 30 September 2018 and 31 December 2018 but not recognised as receivables are as follows:

| | As at 30.09.2018 RM'000 | As at 31.12.2017 RM'000 |
|---|--|--|
| Not later than 1 year | 7,013 | 2,143 |
| Later than 1 year and not later than 5 years | 7,036 | 777 |
| Total future minimum lease receivables | 14,049 | 2,920 |

A14 Unusual Items Affecting Interim Financial Report

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the current quarter and period ended 30 September 2018.

B NOTES REQUIRED UNDER THE LISTING REQUIREMENTS OF BURSA SECURITIES

B1 Review of performance of the Group

| | 30.09.2018 | 30.09.2017 | Changes | 30.09.2018 | 30.09.2017 | Changes |
|--|------------|------------|---------|------------|------------|----------|
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| Revenue | 118,430 | 121,736 | (3,306) | 345,987 | 356,044 | (10,057) |
| Operating profit | 24,610 | 31,255 | (6,645) | 31,723 | 65,479 | (33,756) |
| Profit before tax ("PBT") | 24,564 | 30,871 | (6,307) | 31,129 | 64,979 | (33,850) |
| Profit after tax | 18,077 | 24,140 | (6,063) | 22,331 | 53,344 | (31,013) |
| Profit attributable to owners of the Company | 6,607 | 16,306 | (9,699) | 11,356 | 34,809 | (23,453) |

3Q2018 vs 3Q2017

Revenue for 3Q2018 was RM118.43 million, a decrease of RM3.31 million compared to RM121.74 million achieved in 3Q2017. This was mainly due to lower revenue from the Insurance segment.

Insurance

The Insurance subsidiary posted PBT of RM29.48 million in 3Q2018 (3Q2017: PBT: RM20.08 million). The surplus of RM9.4 million was due to lower net claims ratio incurred and bad debt recovery despite increase in operating expenses.

Credit

The Credit Division recorded a loss before tax of RM5.03 million in 3Q2018 which was significantly lower than PBT of RM11.19 million posted in 3Q2017. Changes in the present value of Put Option in the current quarter contributed largely to the loss for the quarter.

9M 2018 vs 9M 2017

Revenue reported in 9M 2018 at RM345.99 million was a decrease of RM10.05 million compared to RM356.04 million achieved in 9M 2017 mainly due to lower revenue from insurance subsidiary.

In 9M 2018, PBT of RM31.13 million was 52.09% lower than PBT of RM64.98 million recorded in 9M 2017. This was mainly due to changes in the present value of Put Option of RM22.27 million which has adversely affected the results of the Credit segment. In addition, results of the Insurance subsidiary at RM29.13 million was RM18.13 million lower than PBT of RM47.26 million posted in 9M 2017 due to higher net claims incurred ratio.

Gain from disposal of property has contributed to the improved results of the Investments segment.

B2 Material change in PBT of the current quarter compared with the immediate preceding quarter

| | 3 months ended | 3 months ended | Changes |
|--|----------------|----------------|---------|
| | 30.09.2018 | 30.06.2018 | RM'000 |
| | RM'000 | RM'000 | RM'000 |
| Revenue | 118,430 | 116,421 | 2,009 |
| Operating profit | 24,610 | 10,054 | 14,556 |
| Profit before tax | 24,564 | 9,896 | 14,668 |
| Profit after tax | 18,077 | 9,056 | 9,021 |
| Profit attributable to owners of the Company | 6,607 | 8,027 | (1,420) |

B2 Material change in PBT of the current quarter compared with the immediate preceding quarter (cont'd.)

3Q2018 vs 2Q2018

In 3Q2018, PBT of RM24.56 million was RM14.66 million higher than PBT of RM9.90 million posted in 2Q2018. The Insurance segment 's results has increased by RM27.52 million due mainly to lower claims ratio incurred and bad debts recovered. However, the Credit and Investments segments reported lower profits due absence of fair value gains and disposal of investment property in the current quarter.

B3 Group's prospects

Malaysian economy registered growth of 4.4% in 3Q2018 as private consumption expanded with the zero-rating of the Goods and Services Tax ("GST") with effect from June, and the 3 month tax holiday as Sales and Service Tax came into effect only on 1 September 2018.

Going forward, growth will be driven by the private sector and growth is forecasted to expand to 4.8% for the current year and 4.9% in 2019.

Insurance

The insurance subsidiary will continue its momentum to "Build as we Grow", by leveraging on Robotic Process Automation initiative to improve management efficiencies, OMNI channel strategy to improve customer and intermediaries experience as well as robust portfolio strategy to spur profitable growth.

Credit and investments

The Credit Division remains selective in financing reputable niche clientele to grow its credit business.

In view of the current property market sentiments, the Group will conserve its asset whilst on the look out for profitable ventures to create value through joint venture arrangements with well established and sound partners or from outright sale of the land banks.

B4 Profit Forecast and Profit Guarantee

There was no profit forecast or profit guarantee issued by the Company and the Group.

B5 Income Tax Expense

| | 3 months ended | | 9 months ended | |
|--------------------------|----------------|--------------|----------------|---------------|
| | 30.09.2018 | 30.09.2017 | 30.09.2018 | 30.09.2017 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| Income tax expense | 6,485 | 4,887 | 8,798 | 10,469 |
| Deferred tax | 2 | 1,844 | - | 1,166 |
| Total income tax expense | <u>6,487</u> | <u>6,731</u> | <u>8,798</u> | <u>11,635</u> |

Income tax is calculated at the Malaysian statutory rate of 24% (2017:24%) of the estimated assessable profit for the current quarter and previous corresponding periods.

The effective tax rate for the Group for the current quarter was higher than the statutory rate mainly due to tax on interest income.

B6 Profit before tax

Included in the profit before tax are the following items:

| | 3 months ended | | 9 months ended | |
|--|----------------|------------|----------------|------------|
| | 30.09.2018 | 30.09.2017 | 30.09.2018 | 30.09.2017 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| Amortisation of intangible assets | 527 | 270 | 1,325 | 818 |
| Amortisation of premiums | 178 | 107 | 508 | 76 |
| Depreciation of property, plant and equipment | 1,585 | 1,563 | 4,616 | 4,569 |
| Depreciation of investment properties | 630 | 467 | 1,402 | 1,401 |
| Dividend income on quoted shares and unit trusts | (415) | (422) | (1,646) | (2,484) |
| Fund management charges | 185 | 339 | 666 | 771 |
| Loss/(Gain) arising from fair value change in financial assets at FVTPL | 2,023 | (6,415) | (4,866) | (4,497) |
| Interest expense | 46 | 384 | 594 | 500 |
| Interest income | (23,502) | (18,825) | (46,520) | (47,739) |
| Gain on disposal of investment property | - | - | (6,105) | - |
| Changes in present value of Put Option | 6,719 | - | 22,271 | - |
| Rent of land and buildings | 1,100 | 1,116 | 2,826 | 3,092 |
| Realised gain on AFS financial assets | - | (1,063) | - | (8,554) |
| Realised gain on financial assets at FVTPL | (693) | (72) | (2,640) | (359) |
| (Write-back)/Allowance for impairment of trade receivables | (849) | (117) | (1,081) | 1,141 |
| Impairment loss on AFS financial assets | - | 4,800 | - | 9,600 |
| Impairment loss on investment property | - | 4 | - | 4 |

B7 Receivables

| | As at 30.09.2018 RM'000 | As at 31.12.2017 RM'000 |
|--------------------------------|-------------------------------|-------------------------------|
| Trade receivables | 254,718 | 287,936 |
| Less: allowance for impairment | (29,297) | (26,191) |
| Total trade receivables | <u>225,421</u> | <u>261,745</u> |
| Other receivables | 122,602 | 128,300 |
| Less: allowance for impairment | (141) | (141) |
| Total other receivables | <u>122,461</u> | <u>128,159</u> |
| Total receivables | <u>347,882</u> | <u>389,904</u> |

The ageing analysis of the Group's trade receivables are as follows:

| | | |
|-------------------------------|----------------|----------------|
| Neither past due nor impaired | 169,887 | 220,160 |
| Past due but not impaired | 55,534 | 41,585 |
| Impaired | 29,297 | 26,191 |
| | <u>254,718</u> | <u>287,936</u> |

Movement in allowance accounts (individually and collectively impaired)

| | | |
|-------------------------------|---------------|---------------|
| At 1 January | 26,191 | 41,287 |
| MFRS adjustment | 14,680 | - |
| Reversal of impairment loss | (10,493) | - |
| Charge for the year (Note B6) | (1,081) | (15,096) |
| | <u>29,297</u> | <u>26,191</u> |

B8 Retained profits

| | As at 30.09.2018 RM'000 | As at 31.12.2017 RM'000 |
|---|--|--|
| Total retained profits | | |
| - realised | 801,788 | 799,132 |
| - unrealised | (1,617) | (5,166) |
| Less: Consolidation adjustments | <u>(89,701)</u> | <u>(88,991)</u> |
| Retained profits as per Statements of Changes in Equity | <u>710,470</u> | <u>704,975</u> |

B9 Corporate Proposals**Non-Compliance (Property)**

Pursuant to the listing of the Company, the Group has undertaken to rectify the following non-compliances by 31 December 2018. As at current date, the non-compliances are as follows:

I) The condition imposed on the land title

Syarikat Perniagaan Selangor Sdn Bhd ("SPSSB") is the registered proprietor of a land held under PM 345, Lot 13501, Mukim Hulu Kelang, District of Gombak, State of Selangor Darul Ehsan. This land can only be used for guards' and keepers' quarters. However, a Tenaga Nasional Berhad ("TNB") sub-station and network pumping station has been erected on the said land. SPSSB has liaised with TNB and the Land Office to register a lease in favour of TNB over that portion of land on which the TNB sub-station is situated but the outcome is pending; and

II) The undetermined status of the certificate of fitness for occupation

In respect of the following lands, the Group has yet to determine the status of the certificate of fitness for occupation to all the old buildings erected thereon. Certificate of fitness for occupation was not required for buildings built prior to 1974 and the Group is currently seeking the date of the construction of the buildings. At the same time, the Group is still exploring other options available to resolve this non-compliance.

- i) GRN 28274, Lot 643 and GRN 9036, Lot 1199, Seksyen 67, Town of Kuala Lumpur, District and State of Wilayah Persekutuan Kuala Lumpur, properties registered under Mulpha Kluang Maritime Carriers Sdn Bhd;
- ii) GRN 28267, Lot 634, Seksyen 67, Town of Kuala Lumpur, District and State of Wilayah Persekutuan Kuala Lumpur, property registered under Caribbean Gateway Sdn Bhd; and
- iii) GRN 28273, Lot 642, Seksyen 67, Town of Kuala Lumpur, District and State of Wilayah Persekutuan Kuala Lumpur, property registered under Queensway Nominees (Tempatan) Sdn Bhd.

B10 Borrowings

The Group's borrowings are as follows:

| | As at 30.09.2018 | | | As at 31.12.2017 | | |
|------------------------|-----------------------|-------------------|-----------------|-----------------------|-------------------|-----------------|
| | Non-current RM'000 | Current RM'000 | Total RM'000 | Non-current RM'000 | Current RM'000 | Total RM'000 |
| Unsecured Term loan | - | 2,700 | 2,700 | 16,000 | 15,000 | 31,000 |
| Total borrowings | <u>-</u> | <u>2,700</u> | <u>2,700</u> | <u>16,000</u> | <u>15,000</u> | <u>31,000</u> |

All the borrowings are denominated in Ringgit Malaysia.

B11 Material Litigation

(i) **Legal suit filed by ISM Sendirian Berhad Civil Suit No. WA-22NCC-68-02/ 2016 [consolidated with civil suit no. WA-22NCC-70-02/ 2016, WA-22NCC-69-02/ 2016, WA-22NCC-71-02/ 2016 and WA-22NCC-72-02/ 2016]**

ISM Sendirian Berhad ("ISM/ Plaintiff") had filed five suits against MPH Capital Berhad ("MPHB Capital") and its subsidiaries, namely, Queensway Nominees (Asing) Sdn. Bhd., Queensway Nominees (Tempatan) Sdn Bhd, West-Jaya Sdn Bhd, Mulpha Kluang Maritime Carrier Sdn. Bhd. and Leisure Dotcom Sdn.Bhd. ("the Companies"), as well as its respective directors (collectively referred to hereinafter as "the Defendants"), alleging minority shareholders oppression under Section 181 of the Companies Act 1965. ISM is a minority shareholder of the Companies.

In the five suits, the Plaintiff seeks damages, both general and punitive against the Defendants, several declarations regarding the manner in which the affairs of MPH Capital and the Companies are conducted, several injunctions to restrain the conduct of MPH Capital with regards to the Companies as well as an order that ISM's shares in the Companies are to be purchased by the Defendants at a value fixed by an independent auditor and valuer.

In response, the Defendants contended that the Plaintiff is in breach of the joint venture arrangement between the parties in failing to fulfil its financial obligations under the same. Hence, the Defendants have filed a Defence and Counterclaim (in each suit) against the Plaintiff for losses and damages suffered by the Defendants due to the Plaintiff's breach in the joint venture arrangement.

The trial stage of these five suits has been completed. These five suits are currently awaiting the decision from the High Court.

B12 Dividend

The Board of Directors does not recommend the payment of dividend for the quarter under review.

B13 Auditors' Report on Preceding Annual Financial Statements

The auditors' report on the financial statements for the financial year ended 31 December 2017 was not qualified.

B14 Earnings Per Share

Earnings per share is calculated by dividing the profit for the period and quarter attributable to owners of the Company by the number of ordinary shares in issue during the period and quarter ended 30 September 2018.

| | 3 months ended | | 9 months ended | |
|--|----------------|----------------|----------------|----------------|
| | 30.09.2018 | 30.09.2017 | 30.09.2018 | 30.09.2017 |
| Profit attributable to owners of the Company (RM'000) | <u>6,607</u> | <u>16,306</u> | <u>11,356</u> | <u>34,809</u> |
| Weighted average number of ordinary shares in issue ('000) | <u>715,000</u> | <u>715,000</u> | <u>715,000</u> | <u>715,000</u> |
| Earnings Per Share (sen per share) | <u>0.92</u> | <u>2.28</u> | <u>1.59</u> | <u>4.87</u> |

By Order Of The Board
Ng Sook Yee
Company Secretary
22 November 2018